



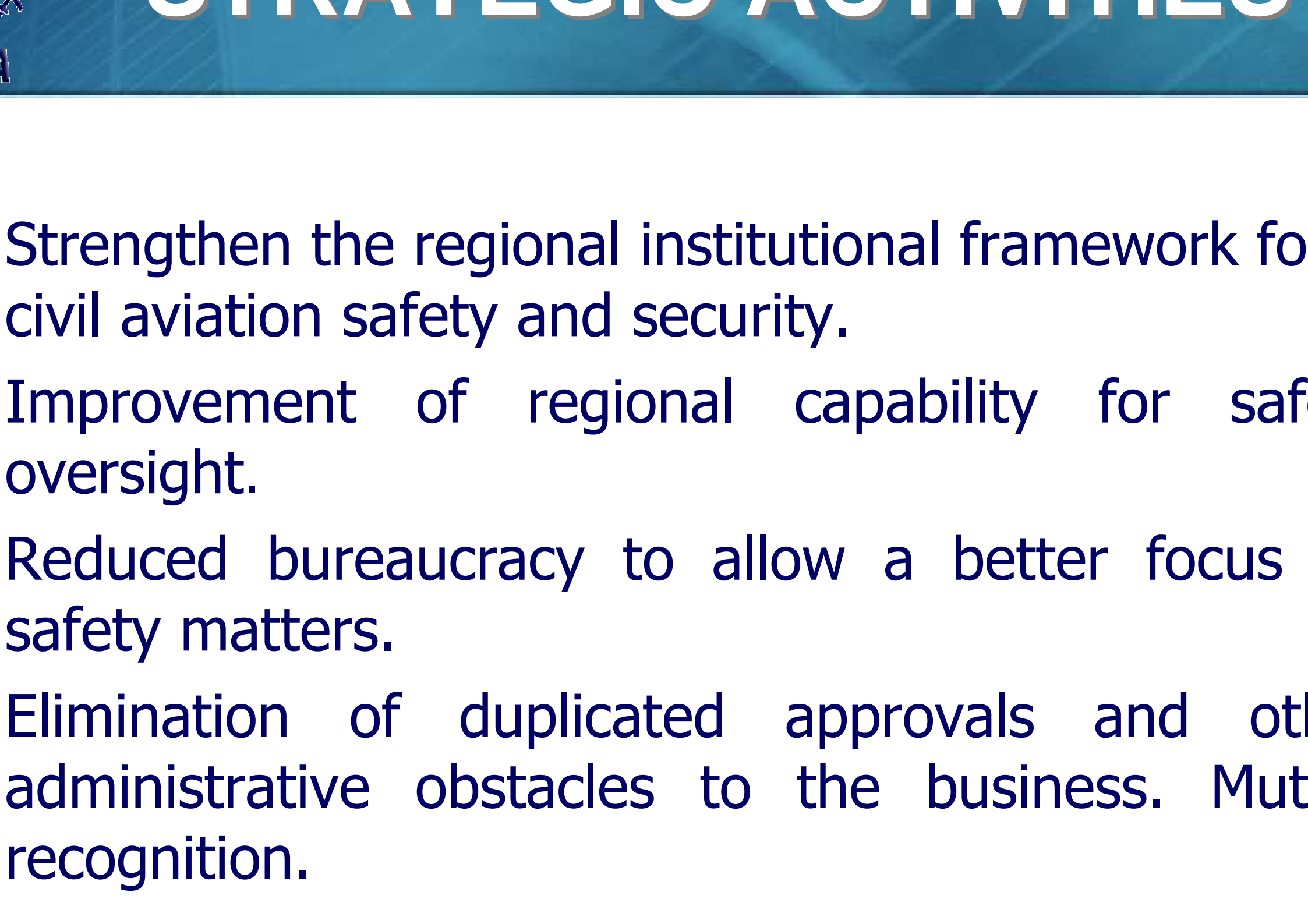
ACSA

Central American Agency of Aeronautical Safety



Defining Size and Resources for a RASA

Lic. Jorge Vargas
Zambia, July 2009



Strengthen the regional institutional framework for civil aviation safety and security.

Improvement of regional capability for safety oversight.

Reduced bureaucracy to allow a better focus on safety matters.

Elimination of duplicated approvals and other administrative obstacles to the business. Mutual recognition.

Best expertise available for everyone.

Creation of a cost effective system of safety oversight
pooling of resources (expensive experts, regulatory
and certification activities).

Consensus among all parts involved.

Encourage the collaboration between the States and
the Industry.

Establishment of a Quality Assurance System
The Corporation.

➤ ISO 9001: Quality Management

The Strategic Plan:

- Tool to focus the energies, time and resources in same direction.
- Established objectives, strategies and programs.
- Established a follow up methodology to evaluate compliance with the objectives.

STRATEGIC OBJECTIVES

STRATEGIC OBJECTIVES	STRATEGIES
<p>oute to the</p> <p>NAUTICAL</p> <p>DEVELOPMENT</p> <p>and</p> <p>ngthening of the aeronautical ry in the region.</p>	Implementation of the RAC System
	Strengthen Safety Culture in the Re
	Strengthen relationships International Organizations and CA
<p>ngthen the aeronautical</p> <p>TY in the region through the on of safety services.</p>	Strengthen Safety Culture in the Re
	Development of Regulatory Framework
<p>ngthen the airport SECURITY</p> <p>ne region through the</p>	Implementation of Regulatory Framework
	Assistance in preparation of interna

development and amendment of regulations and guidance material

assistance in implementing the regulations and guidance material

assistance in the oversight responsibilities of the States

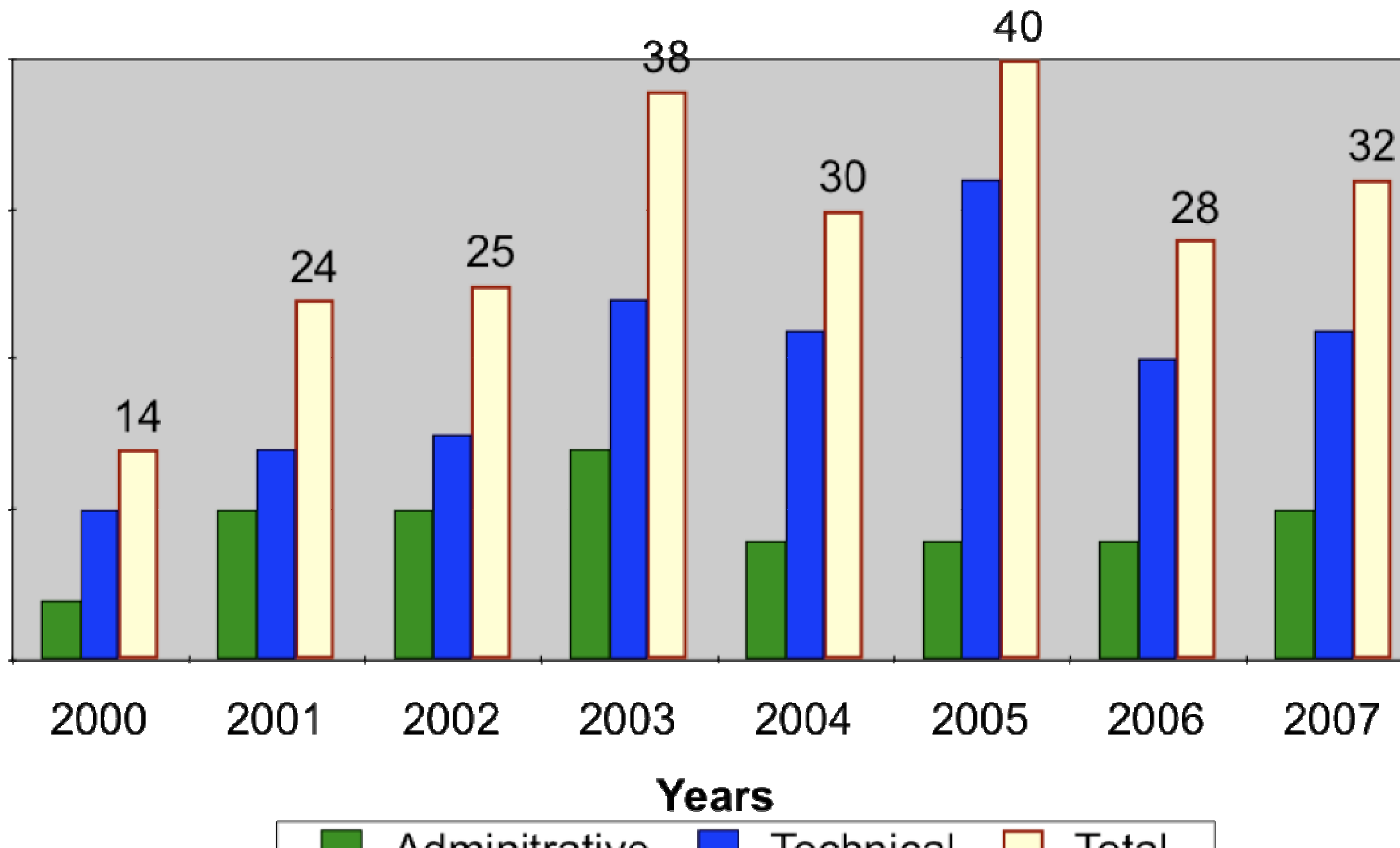
verification of the implementation by the States

recommend the necessary measures to comply with regulations

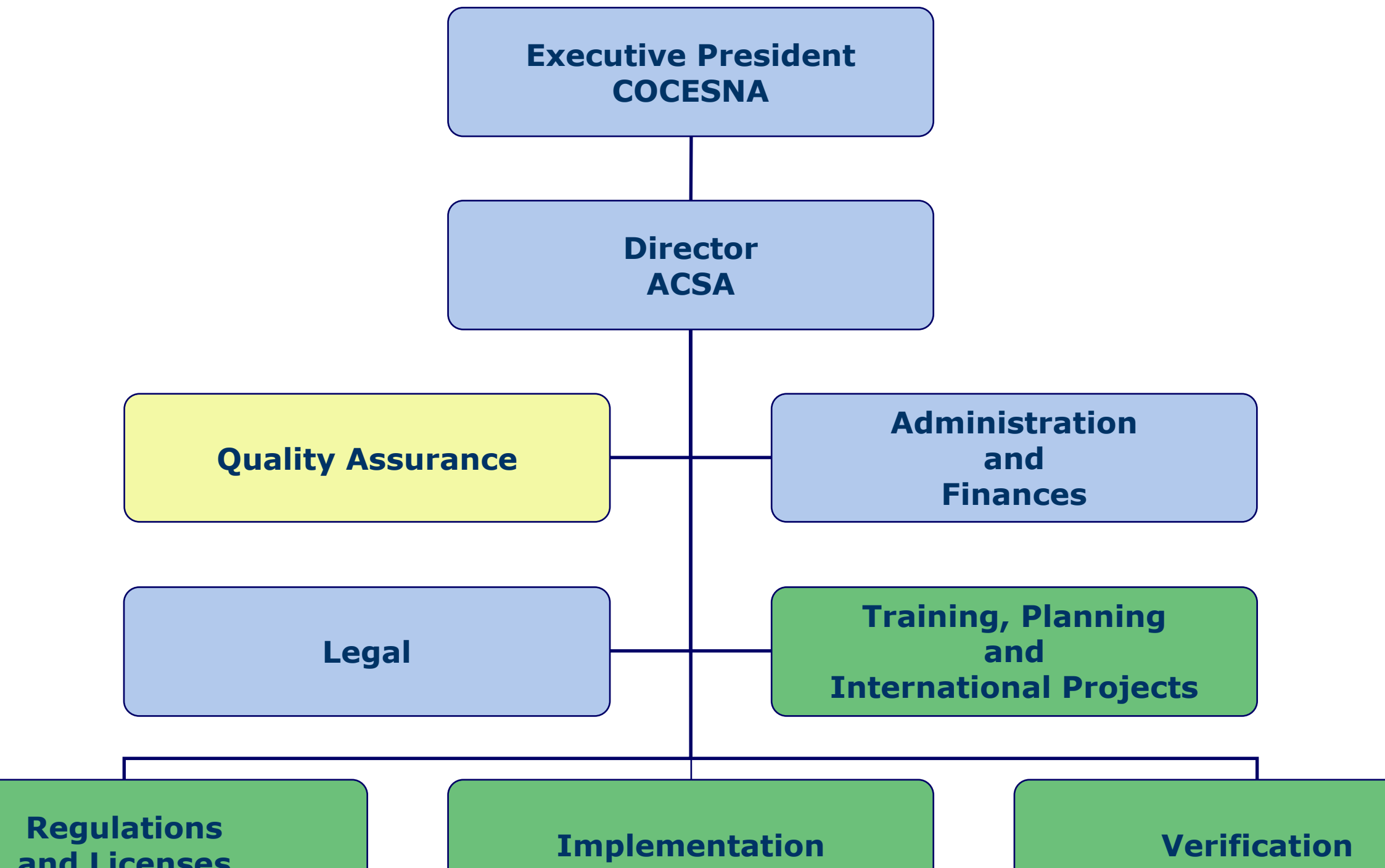
technical training to inspectors

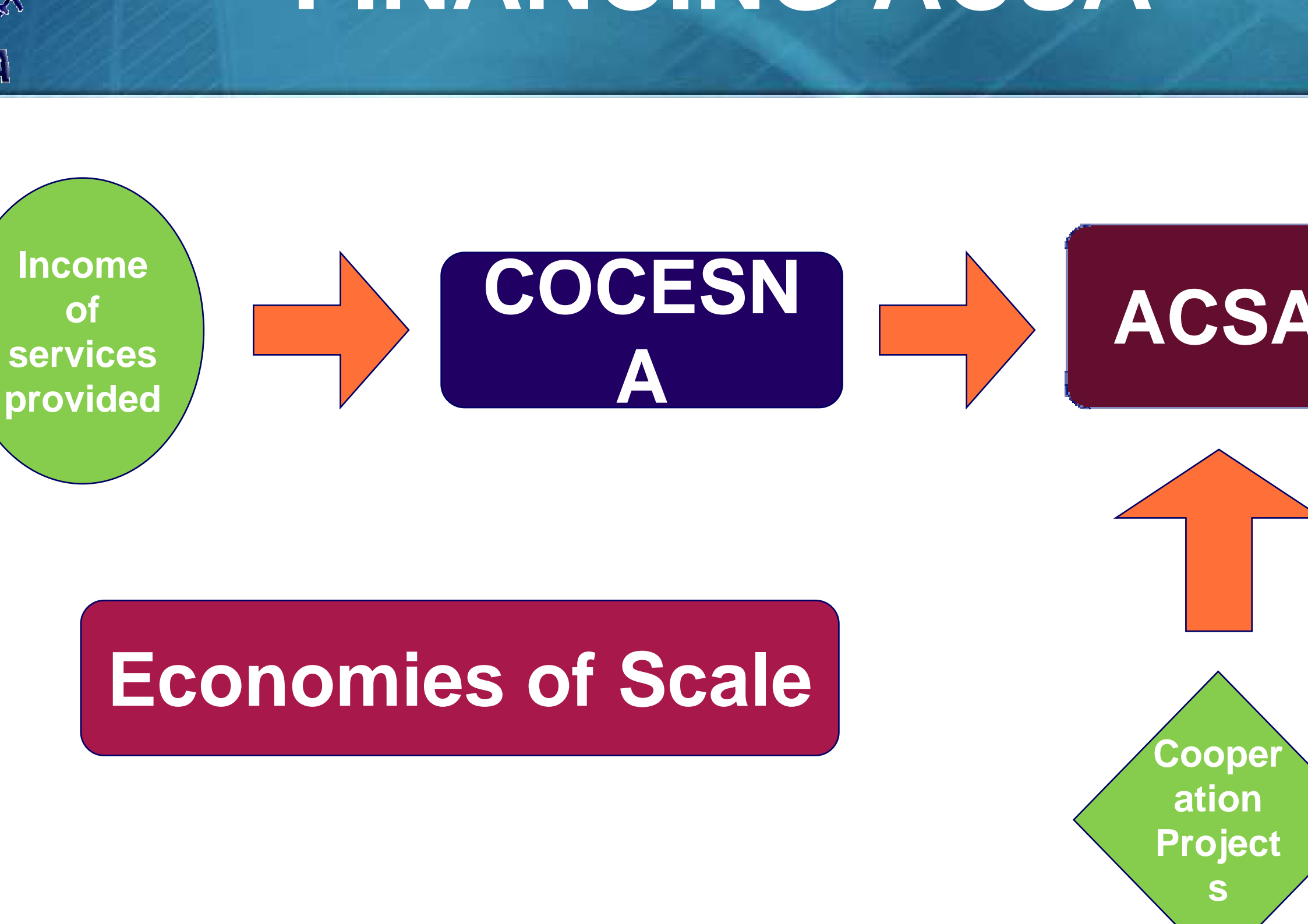
assistance in international audits

Staff Evolution



STRUCTURE





Income
of
services
provided

COCESN
A

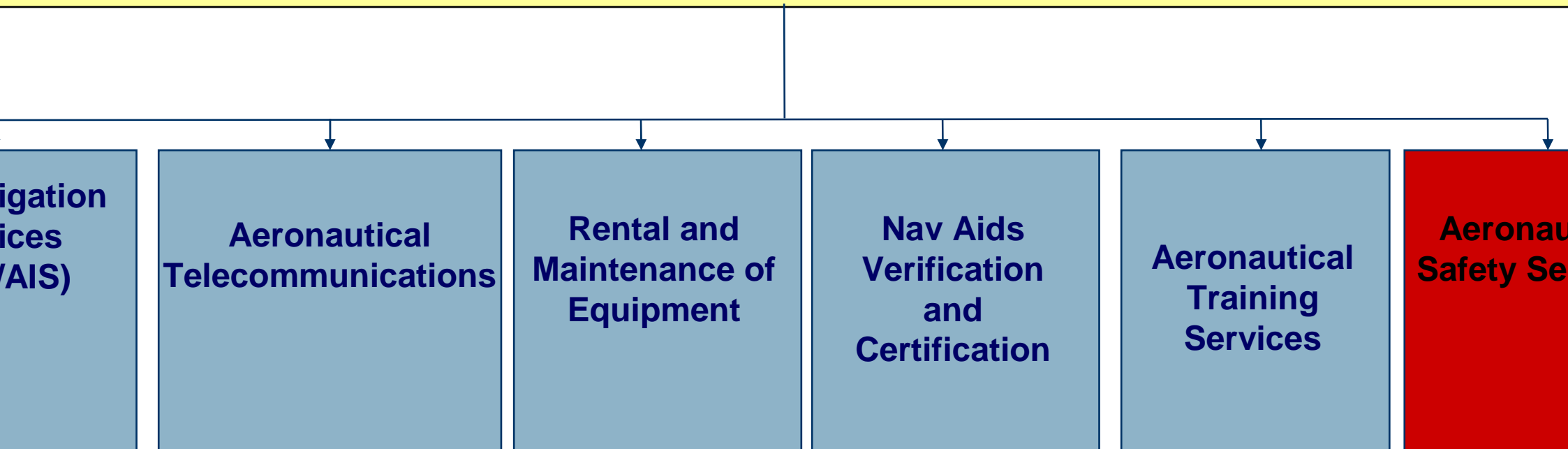
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Economies of Scale

Cooper
ation
Project
s

INCOME SOURCES

■ COCESNA is an international non-profit organization of the Central American Integration System, that obtains self-sustainability and development resources through the provision of the following services:



INCOME SOURCES

■ Aeronautical Safety Services

Technical Assistance in Aeronautical Safety

Software Products:
Regional Aeronautical Information System

Technical Assistance in AGA, AVSEC and ATM

Technical Assistance in Audits

Oversight & Certification

Regulations

Training

BUDGET DISTRIBUTION

Integrated Regional System of Air
Navigation, Aeronautical Safety and Training

Throughout the years COCESNA has distributed its resources in developing projects, improvement programs and sustainability of the operations, technical and management areas.

Operative

COCESNA

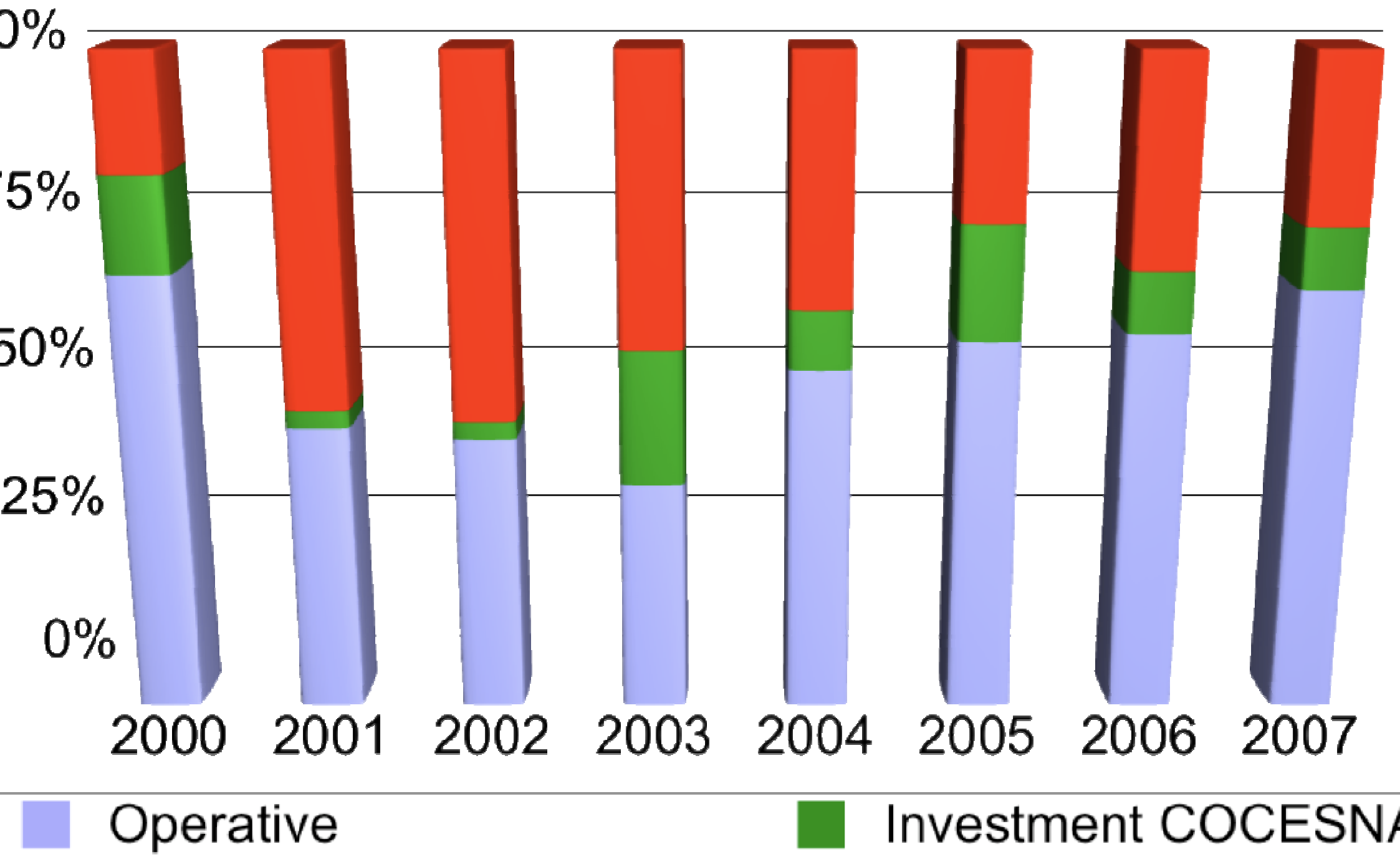
Contribution to
Member States

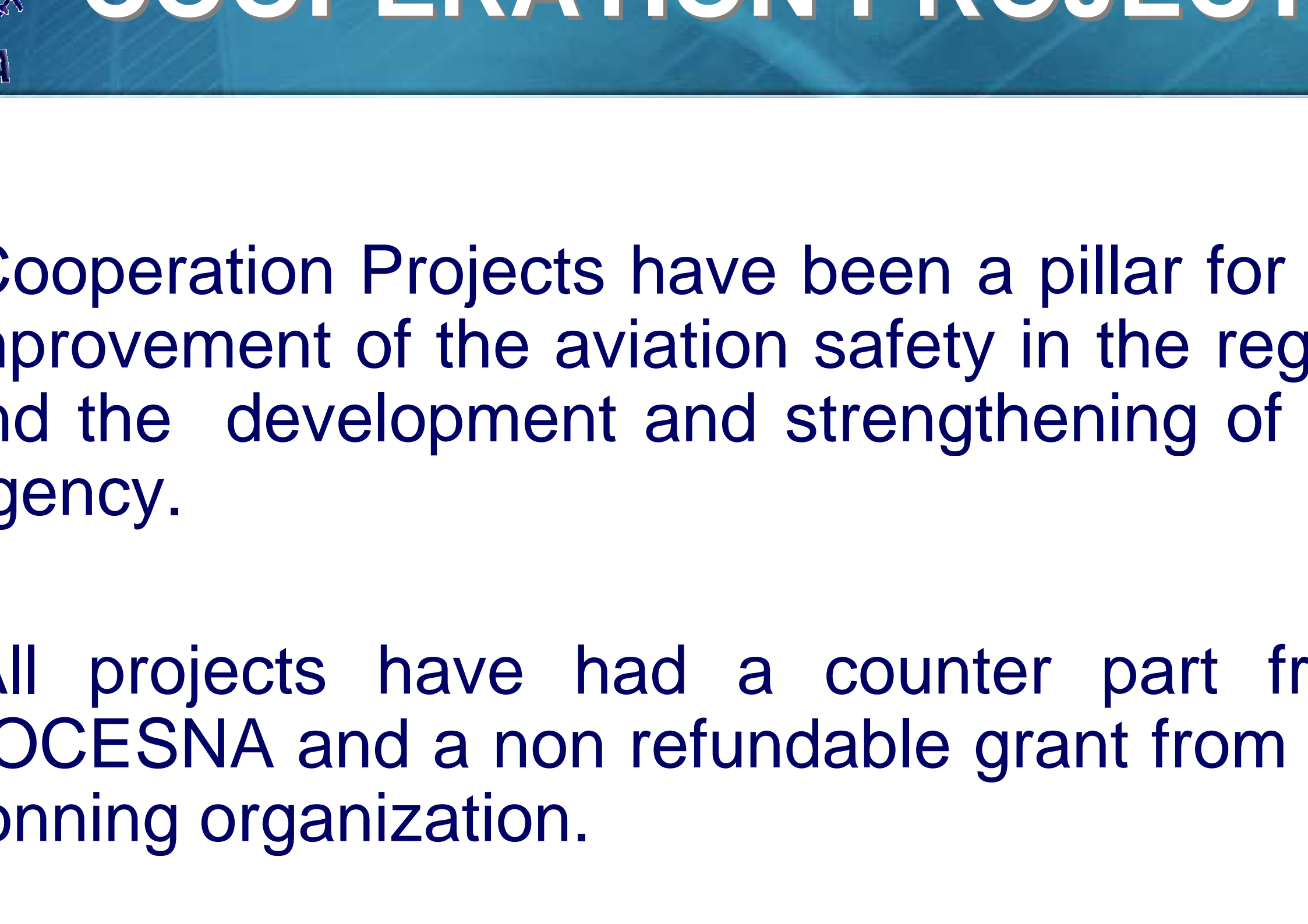
Investment

COCESNA

Contribution to
Member States

BUDGET DISTRIBUTION





Cooperation Projects have been a pillar for improvement of the aviation safety in the region and the development and strengthening of the agency.

All projects have had a counter part from OCEANA and a non refundable grant from the financing organization.

EUROPEAN UNION / COCESNA

Project began in 2001 and ended in 2006

Improve Aviation Safety in Central America

Strengthen the regional institutional framework.

Develop and implement a regional harmonized regulatory system.

Define future safety regional needs.

Total Amount of the Project	€ 3,051,429
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COCESNA Counterpart	6,881,147
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The economic success of a RASA lays on the commitment of the States to establish the dispositions for the organization to acquire financial sustainability and on an effective and efficient practice of economies of scale.